

AGENDA

REGULAR MEETING BOARD OF DIRECTORS POLYTECHNIC ACADEMY

790 Bolsa Rd., Hollister, CA 95023

July 30, 2024

6:00pm

INSTRUCTIONS FOR PRESENTATIONS TO THE BOARD BY PARENTS AND CITIZENS

Polytechnic Academy (“School”) welcomes your participation at the School’s Board meetings. The purpose of a public meeting of the Board of Trustees (“Board”) is to conduct the affairs of the School in public. Your participation assures us of continuing community interest in our School. To assist you in the ease of speaking/participating in our meetings, the following guidelines are provided:

1. Agendas are available to all audience members at the door to the meeting.
2. “Request to Speak” forms are available to all audience members who wish to speak on any agenda items or under the general category of “Oral Communications.” “Oral Communications” is set aside for members of the audience to raise issues that are not specifically on the agenda. However, due to public meeting laws, the Board can only listen to your issue, not respond, or take action. These presentations are limited to three (3) minutes and total time allotted to non-agenda items will not exceed fifteen (15) minutes. The Board may give direction to staff to respond to your concern or you may be offered the option of returning with a citizen-requested item.
3. You may also complete a “Request to Speak” form to address the Board on Agenda items. With regard to such agenda items, you may specify that agenda item on your “Request to Speak” form and you will be given an opportunity to speak for up to five (5) minutes when the Board discusses that item.
4. When addressing the Board, speakers are requested to state their name and address from the podium and adhere to the time limits set forth.
5. Any public records relating to an agenda item for an open session of the Board which are distributed to all, or a majority of all, of the Board members shall be available for public inspection at 650 San Benito Street #230, Hollister, CA 95023.

In compliance with the Americans with Disabilities Act (ADA) and upon request, Polytechnic Academy may furnish reasonable auxiliary aids and services to qualified individuals with disabilities. Individuals who require appropriate alternative modification of the agenda in order to participate in Board meetings are invited to contact the Learning Director’s office.

I. PRELIMINARY

A. CALL TO ORDER

Meeting was called to order by the Board Chair at _____

B. ROLL CALL

	Present	Absent
Dr. Ariel Hurtado	_____	_____
Armando Barragan	_____	_____
Jessica Filice	_____	_____
Julie Carpenedo	_____	_____

C. FLAG SALUTE

II. COMMUNICATIONS

- A. ORAL COMMUNICATIONS: Non-agenda items: no individual presentation shall be for more than three (3) minutes and the total time for this purpose shall not exceed fifteen (15) minutes. Ordinarily, Board members will not respond to presentations and no action can be taken. However, the Board may give direction to staff following a presentation.
- B. For Information: School Report
This is a presentation of information which has occurred since the previous Board meeting.
- C. For Information: Board/Staff Discussions Board and staff discuss items of mutual interest.

III. CONSENT AGENDA ITEMS

All matters listed under the consent agenda are considered by the Board to be routine and will be approved/enacted by the Board in one motion in the form listed below. Unless specifically requested by a Board member for further discussion or removed from the agenda, there will be no discussion of these items prior to the Board votes on them. The director recommends approval of all consent agenda items.

- A. Board meeting minutes for May 14, 2024
- B. Board meeting minutes for June 24, 2024
- C. Board meeting minutes for June 26, 2024

IV. CLOSED SESSION

- A. CONFERENCE WITH LEGAL COUNSEL-EXISTING LIGATION (Paragraph (1) of subdivision (d) of Section 54956.9).
- B. Student Expulsions/Readmission.

C. Employee/Discipline/Dismissal/Release/Reassignment (Government Code Section 54957)

D. CONFERENCE with real Property Negotiator, John Ramirez, Jr., Consultant
790 Bolsa Rd. Hollister, CA 93023
Polytechnic Academy and International Church of the Foursquare Gospel dba
Hollister Foursquare Church.

V. PUBLIC SESSION

RECONVENE TO OPEN SESSION: ____.

PUBLIC REPORT ON ACTION TAKEN IN CLOSED SESSION (includes the vote or abstention of every member present).

VI. ITEMS SCHEDULED FOR ACTION

1. The Board will consider approving the Resolution of the Board of Directors of the Polytechnic Academy Charter School joining the California Charter Schools Joint Powers Authority, DBA CHARTERSAFE.
2. The Board will consider approving the Learning Director to enter into contracts, hire staff, and serve as a signatory.
3. The Board will consider approving Houghton Mifflin Harcourt curriculum for the 2024 - 2025 School Year.

VII. ITEMS SCHEDULED FOR INFORMATION

VIII. ADJOURNMENT

The meeting was adjourned at _____.

RESOLUTION OF BOARD OF DIRECTORS OF THE POLYTECHNIC ACADEMY
CHARTER SCHOOL JOINING THE CALIFORNIA CHARTER SCHOOLS
JOINT POWERS AUTHORITY, DBA CHARTERSAFE

WHEREAS, it is in the best interests of the Polytechnic Academy charter school (“School”) to establish a joint powers agency to administer programs for group purchasing, financing, risk management, insurance, self-insurance, and risk sharing; and

WHEREAS, the joint powers authority will offer significant advantages to the School in terms of cost, liability protection and services; and

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Polytechnic Academy charter school:

1. The Polytechnic Academy charter school agrees to join the California Charter Schools Joint Powers Authority (CCS-JPA, DBA CharterSAFE) and

2. Application for a certificate of consent to self-insure for workers compensation insurance to be submitted to the Department of Industrial Relations is hereby authorized, as necessary for the School to participate in the workers compensation self-insurance program of the Authority.

3. The School Director is hereby authorized to execute any and all documents as necessary to carry out the purposes of this Resolution.

4. That the Clerk /Secretary is directed to certify a copy of this Resolution and to forward the same, together with a copy of the executed joint powers agreement, to the California Charter Schools Joint Powers Authority.

PASSED, APPROVED AND ADOPTED this _____ day of _____, 2024 by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

Chair/President

ATTEST:

Clerk/Secretary



Houghton Mifflin Harcourt

Proposal #009067921

Prepared For

San Benito Cnty Polytechnic Acad

790 Bolsa Rd
Hollister CA 95023-9361

Attention:
John Ramirez
john@edfoundationca.org

For the Purchase of:

Science

Prepared By
Nick Brehm
nicholas.brehm@hmhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
Student					
1789232	9780358396796 Science Dimensions Biology Student License Digital 1 Year Includes: Digital Student Resources 1 Year Digital Grades 9-12 Implementation Success	\$26.00	25	\$650.00	
1789234	9780358396819 Science Dimensions Earth Student License 1 Year Digital Includes: Digital Student Resources 1 Year Digital Grades 9-12 Implementation Success	\$26.00	25	\$650.00	
1789235	9780358396826 Science Dimensions Chemistry Student License Digital 1 Year Includes: Digital Student Resources 1 Year Digital Grades 9-12 Implementation Success	\$26.00	25	\$650.00	
1789236	9780358396833 Science Dimensions Physics Student License Digital 1 Year Includes: Digital Student Resources 1 Year Digital Grades 9-12 Implementation Success	\$26.00	25	\$650.00	
Total for Student		\$2,600.00			
Teacher					
1808433	9780358554318 2018 Science Dimensions Biology Teacher License Digital 1 Year Includes: Science Dimensions Biology Digital Teacher Resource 1 Year Access to Teacher's Corner	\$150.00			1
1808445	9780358554431 2020 Science Dimensions Chemistry Teacher License Digital 1 Year Includes: Science Dimensions Chemistry Digital Teacher Resource 1 Year Access to Teacher's Corner	\$150.00			1
1808451	9780358554493 2018 Science Dimensions Earth Teacher License Digital 1 Year Includes: Science Dimensions Earth Teacher Resources 1 Year Digital Access to Teacher's Corner	\$150.00			1
1808457	9780358554554 2020 Science Dimensions Physics Teacher License Digital 1 Year Includes: Science Dimensions Physics Digital Teacher Resource 1 Year Access to Teacher's Corner	\$150.00			1
Total for Teacher		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1649597	9780544873353 Science Dimensions Earth Teacher Edition	\$189.75	1	\$189.75	
Student Materials					
1648268	9780544861817 Science Dimensions Earth Student Edition	\$108.55	25	\$2,713.75	
Total for A la Carte Items Available for Purchase		\$2,903.50			

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A la Carte Items Available for Purchase					
Teacher Materials					
1664951	9780544980068 2020 HMH Science Dimensions Chemistry Teacher Edition	\$189.75	1	\$189.75	
Student Materials					
1741960	9780358047193 2020 HMH Science Dimensions Chemistry Student Edition Hardcover	\$102.00	25	\$2,550.00	
Total for A la Carte Items Available for Purchase		\$2,739.75			
A la Carte Items Available for Purchase					
Teacher Materials					
1664950	9780544980051 2018 Science Dimensions Biology Teacher Edition	\$189.75	1	\$189.75	
Student Materials					
1648265	9780544861787 2018 Science Dimensions Biology Student Edition	\$113.05	25	\$2,826.25	
Total for A la Carte Items Available for Purchase		\$3,016.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1664952	9780544980075 2020 HMH Science Dimensions Physics Teacher Edition	\$189.75	1	\$189.75	
Student Materials					
1741961	9780358047186 2020 HMH Science Dimensions Physics Student Edition Hardcover	\$102.35	25	\$2,558.75	
Total for A la Carte Items Available for Purchase		\$2,748.50			
<u>Total for -</u>		\$14,007.75			

Professional Services - Science Dimensions Physics

Leader Success for Science Dimensions

1852296	9780358843849 Science Dimensions Leader Success Live Online 1-Hour Grade 9-12	\$400.00			1
During this one-hour live online session, leaders learn about the design and resources of their HMH program. To help leaders develop a plan to guide implementation and set up teachers for a successful start, HMH Coaches share tools and best teaching and student learning practices to observe in the classroom. Leaders also preview the Teacher Success Pathways and resources on HMH Ed for ongoing support.					

Getting Started with Science Dimensions

1693437	9781328852007 Getting Started: Introduction to Science Dimensions 2018 9-12 Live Online 2-Hour	\$800.00	1	\$800.00	
This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will					

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	also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed.				
	Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.				
Total for Getting Started with Science Dimensions		\$800.00			
Coaching					
1866724	9780358933212 HMH Science Dimensions Coachly Digital License 1 Year Grades 9-12	\$1,500.00	1	\$1,500.00	
	Coachly provides one-on-one coaching to teachers to build their program expertise, support lesson planning, and discuss data-driven, actionable strategies to grow teacher practice. Each teacher is matched with a certified coach with whom they can schedule virtual sessions and message via the Ed platform. Coachly licenses are a one year digital subscription.				
Total for Coaching		\$1,500.00			
<u>Total for Professional Services - Science Dimensions Physics</u>		\$2,300.00			

Total Savings:	\$1,000.00
Subtotal Purchase Amount:	\$16,307.75
Shipping & Handling:	\$1,597.09
Sales Tax:	\$1,202.95

Total Cost of Proposal (PO Amount):	\$19,107.79
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Total Cost of Proposal (PO Amount): \$19,107.79

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- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to: San Benito Cnty Polytechnic Acad 790 Bolsa Rd Hollister, CA 95023-9361	Sold to: San Benito Cnty Polytechnic Acad 790 Bolsa Rd Hollister, CA 95023-9361
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- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Destination.
- Any proposed shipping or tax amount provided on this proposal, is based on the Ship To account location quoted within.
- If the location of your delivery changes, please include the proper sales tax and shipping charges for that location in the applicable Purchase Order
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

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Date of Proposal: 6/28/2024

Proposal Expiration Date: 8/31/2024



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Proposal #009046230

Prepared For

San Benito Cnty Polytechnic Acad

Attention:

John Ramirez

john@edfoundationca.org

For the Purchase of:

Into Literature 9-12, 1 year

Prepared By

Nick Brehm

nicholas.brehm@hnhco.com

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Grade 9					
Student Digital Licenses					
1857724 9780358880134	Into Literature Connected Solutions Student License Digital High School 1 Year	\$34.20	25	\$855.00	
Includes: Into Literature Digital Student Resources 1 Year Grades 9-12 Writable for Into Literature Digital Student Resources 1 Year Grades 6-12 Connected Solutions Implementation Success					
Total for Student Digital Licenses				\$855.00	
Teacher Digital Licenses					
1857725 9780358880141	Into Literature Connected Solutions Teacher License Digital High School 1 Year	\$321.00			1
Includes: Into Literature Digital Teacher Resources 1 Year Grades 9-12 Writable for Into Literature Digital Teacher Resources 1 Year Grades 6-12 Access to Teacher's Corner					
Total for Teacher Digital Licenses				\$0.00	
A la Carte Items Available for Purchase					
Teacher Materials					
1791538 9780358416517	Into Literature Teacher Edition Grade 9	\$189.75	1	\$189.75	
Student Materials					
1791529 9780358416425	Into Literature Student Edition Softcover Grade 9	\$7.50	25	\$187.50	
1793807 9780358436041	Language Arts Novel 3 Points Recommended for a range of titles and choices from the HMH Novel List.	\$12.00	25	\$300.00	
1770528 9780358264163	Into Literature Grammar Practice Workbook Grade 9	\$13.15	25	\$328.75	
Total for A la Carte Items Available for Purchase				\$1,006.00	
<u>Total for Grade 9</u>				\$1,861.00	

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1857724 9780358880134	Into Literature Connected Solutions Student License Digital High School 1 Year	\$34.20	25	\$855.00	
Includes: Into Literature Digital Student Resources 1 Year Grades 9-12 Writable for Into Literature Digital Student Resources 1 Year Grades 6-12 Connected Solutions Implementation Success					
Total for Student Digital Licenses		\$855.00			
Teacher Digital Licenses					
1857725 9780358880141	Into Literature Connected Solutions Teacher License Digital High School 1 Year	\$321.00			1
Includes: Into Literature Digital Teacher Resources 1 Year Grades 9-12 Writable for Into Literature Digital Teacher Resources 1 Year Grades 6-12 Access to Teacher's Corner					
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1791539 9780358416524	Into Literature Teacher Edition Grade 10	\$189.75	1	\$189.75	
Student Materials					
1791530 9780358416432	Into Literature Student Edition Softcover Grade 10	\$7.50	25	\$187.50	
1793807 9780358436041	Language Arts Novel 3 Points Recommended for a range of titles and choices from the HMH Novel List.	\$12.00	25	\$300.00	
1770529 9780358264170	Into Literature Grammar Practice Workbook Grade 10	\$13.15	25	\$328.75	
Total for A la Carte Items Available for Purchase		\$1,006.00			
<u>Total for Grade 10</u>		\$1,861.00			

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1857724 9780358880134	Into Literature Connected Solutions Student License Digital High School 1 Year	\$34.20	25	\$855.00	
	Includes: Into Literature Digital Student Resources 1 Year Grades 9-12 Writable for Into Literature Digital Student Resources 1 Year Grades 6-12 Connected Solutions Implementation Success				
Total for Student Digital Licenses		\$855.00			
Teacher Digital Licenses					
1857725 9780358880141	Into Literature Connected Solutions Teacher License Digital High School 1 Year	\$321.00			1
	Includes: Into Literature Digital Teacher Resources 1 Year Grades 9-12 Writable for Into Literature Digital Teacher Resources 1 Year Grades 6-12 Access to Teacher's Corner				
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1791540 9780358416531	Into Literature Teacher Edition Grade 11	\$189.75	1	\$189.75	
Student Materials					
1805857 9780358538257	Into Literature Softcover Student Edition Set Grade 11	\$7.50	25	\$187.50	
1793807 9780358436041	Language Arts Novel 3 Points Recommended for a range of titles and choices from the HMH Novel List.	\$12.00	25	\$300.00	
1770530 9780358264187	Into Literature Grammar Practice Workbook Grade 11	\$13.15	25	\$328.75	
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Total for Grade 11		\$1,861.00			

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1857724 9780358880134	Into Literature Connected Solutions Student License Digital High School 1 Year	\$34.20	25	\$855.00	
	Includes: Into Literature Digital Student Resources 1 Year Grades 9-12 Writable for Into Literature Digital Student Resources 1 Year Grades 6-12 Connected Solutions Implementation Success				
Total for Student Digital Licenses		\$855.00			
Teacher Digital Licenses					
1857725 9780358880141	Into Literature Connected Solutions Teacher License Digital High School 1 Year	\$321.00			1
	Includes: Into Literature Digital Teacher Resources 1 Year Grades 9-12 Writable for Into Literature Digital Teacher Resources 1 Year Grades 6-12 Access to Teacher's Corner				
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1791541 9780358416548	Into Literature Teacher Edition Grade 12	\$189.75	1	\$189.75	
Student Materials					
1805858 9780358538264	Into Literature Softcover Student Edition Set Grade 12	\$7.50	25	\$187.50	
1793807 9780358436041	Language Arts Novel 3 Points Recommended for a range of titles and choices from the HMH Novel List.	\$12.00	25	\$300.00	
1770531 9780358264194	Into Literature Grammar Practice Workbook Grade 12	\$13.15	25	\$328.75	
Total for A la Carte Items Available for Purchase		\$1,006.00			
<u>Total for Grade 12</u>		\$1,861.00			

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<u>Professional Services - Into Literature</u>					
Coaching and Courses					
1866754	9780358933519 Connected Solutions Into Literature V2 Coachly Digital License 1 Year Grades 6-12 Coachly provides one-on-one coaching to teachers to build their program expertise, support lesson planning, and discuss data-driven, actionable strategies to grow teacher practice. Each teacher is matched with a certified coach with whom they can schedule virtual sessions and message via the Ed platform. Coachly licenses are a one year digital subscription.	\$1,500.00	1	\$1,500.00	
Total for Coaching and Courses		\$1,500.00			
Leader Support for Into Literature					
1872622	9780358966272 Connected Solutions Into Literature Leader Success Live Online 1-Hour Grades 9-12 During this one-hour live online session, leaders learn about the design and resources of their HMH program. To help leaders develop a plan to guide implementation and set up teachers for a successful start, HMH Coaches share tools and best teaching and student learning practices to observe in the classroom. Leaders also preview the Teacher Success Pathways and resources on HMH Ed for ongoing support.		1		
Total for Leader Support for Into Literature		\$0.00			
Getting Started with Into Literature					
1787472	9780358385356 Getting Started: Introduction to Writable for Into Literature Live Online 2-Hour Grade 6-12 This session walks teachers through how to use Writable in their classroom to improve writing with flexible tools that guide students to develop purposeful drafts, incorporate personalized feedback, and produce writing that shines. This initial session is the first step on the way to a successful first 30 days. Additional training and support will be provided via Teacher's Corner on Ed. There, teachers will access a guided learning pathway based on their HMH program(s), grade level and implementation timeline. A recommended sequence of live sessions and on-demand interactive media and videos will help teachers plan, teach and assess learning using their new HMH program. Note: To ensure a successful training, please schedule this session after teachers are rostered on Ed, HMH teaching and learning platform.	\$800.00	1	\$800.00	
Total for Getting Started with Into Literature		\$800.00			
<u>Total for Professional Services - Into Literature</u>		\$2,300.00			

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<i>Total Savings:</i>	\$1,684.00
<i>Subtotal Purchase Amount:</i>	\$9,744.00
<i>Shipping & Handling:</i>	\$409.48
<i>Sales Tax:</i>	\$410.08
<i>Total Cost of Proposal (PO Amount):</i>	\$10,563.56

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- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - Point of Contact for Print materials
 - Point of Contact for Digital materials
 - Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to: San Benito Cnty Polytechnic Acad 790 Bolsa Rd Hollister, CA 95023-9361	Sold to: San Benito Cnty Polytechnic Acad 790 Bolsa Rd Hollister, CA 95023-9361
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- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
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Proposal #009046247

Prepared For

San Benito Cnty Polytechnic Acad

Attention:

John Ramirez

john@edfoundationca.org

For the Purchase of:

Into Math AGA, 1 year

Prepared By

Nick Brehm

nicholas.brehm@hnhco.com

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<u>Algebra 1</u>					
Student Digital Licenses					
1789207	9780358396543 Into Algebra 1 Student License Digital 1 Year Includes: Digital Student Resource 1 Year Digital Algebra 1 Implementation Success	\$23.50	25	\$587.50	
Total for Student Digital Licenses				\$587.50	
Teacher Digital Licenses					
1808498	9780358555186 Into Algebra 1 Teacher License Digital 1 Year Includes: Into Algebra 1 Digital Teacher Resources 1 Year Access to Teacher's Corner	\$150.00			1
Total for Teacher Digital Licenses				\$0.00	
A la Carte Items Available for Purchase					
Teacher Materials					
1742482	9780358055303 Into Algebra 1 Teacher Edition	\$165.00	1	\$165.00	
1750380	9780358119388 Into Algebra 1 Planning and Pacing Guide Grade 9	\$10.90	1	\$10.90	
Student Materials					
1705762	9781328951816 Into Algebra 1 Student Edition	\$42.00	25	\$1,050.00	
1742565	9780358055334 Into Algebra 1 Journal and Practice Workbook	\$11.30	25	\$282.50	
Total for A la Carte Items Available for Purchase				\$1,508.40	
<u>Total for Algebra 1</u>				\$2,095.90	

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1789209	9780358396567 Into Geometry Student License Digital 1 Year Includes: Digital Student Resource 1 Year Digital Geometry Implementation Success	\$23.50	25	\$587.50	
Total for Student Digital Licenses		\$587.50			
Teacher Digital Licenses					
1808520	9780358555308 Into Geometry Teacher License Digital 1 Year Includes: Into Geometry Digital Teacher Resources 1 Year Access to Teacher's Corner	\$150.00			1
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1742563	9780358055310 Into Geometry Teacher Edition	\$165.00	1	\$165.00	
1750381	9780358119395 Into Geometry Planning and Pacing Guide Grade 10	\$10.90	1	\$10.90	
Student Materials					
1742480	9780358055280 Into Geometry Student Edition	\$42.00	25	\$1,050.00	
1742566	9780358055341 Into Geometry Journal and Practice Workbook	\$11.30	25	\$282.50	
Total for A la Carte Items Available for Purchase		\$1,508.40			
<u>Total for Geometry</u>		\$2,095.90			

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<u>Algebra 2</u>					
Student Digital Licenses					
1789208	9780358396550 Into Algebra 2 Student License Digital 1 Year Includes: Digital Student Resource 1 Year Digital Algebra 2 Implementation Success	\$23.50	25	\$587.50	
Total for Student Digital Licenses		\$587.50			
Teacher Digital Licenses					
1808526	9780358555360 Into Algebra 2 Teacher License Digital 1 Year Includes: Into Algebra 2 Digital Teacher Resources 1 Year Access to Teacher's Corner	\$150.00			1
Total for Teacher Digital Licenses		\$0.00			
A la Carte Items Available for Purchase					
Teacher Materials					
1742564	9780358055327 Into Algebra 2 Teacher Edition	\$165.00	1	\$165.00	
1750382	9780358119401 Into Algebra 2 Planning and Pacing Guide Grade 11	\$10.90	1	\$10.90	
Student Materials					
1742481	9780358055297 Into Algebra 2 Student Edition	\$42.00	25	\$1,050.00	
1742567	9780358055358 Into Algebra 2 Journal and Practice Workbook	\$11.30	25	\$282.50	
Total for A la Carte Items Available for Purchase		\$1,508.40			
<u>Total for Algebra 2</u>		\$2,095.90			

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<u>Professional Services - Into Math AGA</u>					
Leader Support for Into Math AGA					
1852719	9780358845027 Into AGA Leader Success Live Online 1-Hour During this one-hour live online session, leaders learn about the design and resources of their HMH program. To help leaders develop a plan to guide implementation and set up teachers for a successful start, HMH Coaches share tools and best teaching and student learning practices to observe in the classroom. Leaders also preview the Teacher Success Pathways and resources on HMH Ed for ongoing support.		1		
Getting Started					
1729437	9781328588500 Getting Started: Introduction to Into AGA 9-12 Live Online 2-Hour This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.	\$800.00	1	\$800.00	
Total for Getting Started		\$800.00			
<u>Total for Professional Services - Into Math AGA</u>		\$800.00			

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<i>Subtotal Purchase Amount:</i>	\$7,087.70
<i>Shipping & Handling:</i>	\$656.15
<i>Sales Tax:</i>	\$479.28
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Proposal #009051880

Prepared For

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Attention:
John Ramirez
john@edfoundationca.org

For the Purchase of:

Math 180 Flex

Prepared By
Nick Brehm
nicholas.brehm@hnhco.com

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
Student					
1866040	9780358937616 Math 180 on Ed Flex Student Digital Subscription 1 Year Includes: Math 180 on Ed Flex Student License, 1 Year Implementation Success	\$60.00	30	\$1,800.00	
Total for Student				\$1,800.00	
Teacher					
1855135	9780358864806 Math 180 on Ed Flex Teacher Digital Subscription 1 Year Includes: Math 180 on Ed Flex Teacher License, 1 Year Access to Teacher's Corner	\$199.00			1
Total for Teacher				\$0.00	
Total for -				\$1,800.00	

Professional Services - Math 180 Flex Core Classroom

Coaching and Courses

1866774	9780358933717 Math 180 Flex Coachly Digital License 1 Year Grades 5-12 Coachly provides one-on-one coaching to teachers to build their program expertise, support lesson planning, and discuss data-driven, actionable strategies to grow teacher practice. Each teacher is matched with a certified coach with whom they can schedule virtual sessions and message via the Ed platform. Coachly licenses are a one year digital subscription.	\$1,500.00	1	\$1,500.00	
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Total for Coaching and Courses

\$1,500.00

Leader Support for Math 180 Flex

1873727	9780358972433 Math 180 Flex Leader Success Live Online 1-Hour Grades 5-12 During this one-hour live online session, leaders learn about the design and resources of their HMH program. To help leaders develop a plan to guide implementation and set up teachers for a successful start, HMH Coaches share tools and best teaching and student learning practices to observe in the classroom. Leaders also preview the Teacher Success Pathways and resources on HMH Ed for ongoing support.	\$400.00			1
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Total for Leader Support for Math 180 Flex

\$0.00

Getting Started with Math 180 Core Classroom

1855463	9780358866220 Math 180 on Ed Flex Getting Started Live Online 2-Hour This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed.	\$800.00	1	\$800.00	
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Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.

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Total for Getting Started with Math 180 Core Classroom		\$800.00			
<u>Total for Professional Services - Math 180 Flex Core Classroom</u>		<u>\$2,300.00</u>			

<i>Total Savings:</i>	\$599.00
<i>Subtotal Purchase Amount:</i>	\$4,100.00
<i>Shipping & Handling:</i>	\$0.00
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For the Purchase of:

Read 180

Prepared By
Nick Brehm
nicholas.brehm@hmhco.com

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Total for Student		\$3,815.00			
Teacher					
1835546	9780358740643 Read 180 on Ed Teacher Digital Subscription 1 Year Includes: Read 180 on Ed Teacher License 1 Year Access to Teacher's Corner	\$299.00			1
Total for Teacher		\$0.00			
A la Carte Items Available for Purchase					
Classroom Materials					
1847500	9780358804758 Read 180 Stage C Teacher Bookshelf Includes: Read 180 Stage C Getting Started Book 1 Teaching Guide Read 180 Stage C Getting Started Book 2 Teaching Guide Read 180 Code Book 1 Teaching Guide Read 180 Code Book 2 Teaching Guide Read 180 Code Book 3 Teaching Guide Read 180 Code Book 4 Teaching Guide Read 180 Stage C Real Book Workshop 1 Teaching Guide Read 180 Stage C Real Book Workshop 2 Teaching Guide Read 180 Stage C Real Book Workshop 3 Teaching Guide Read 180 Stage C Real Book Workshop 4 Teaching Guide Read 180 Stage C Real Book Workshop 5 Teaching Guide Read 180 Stage C Real Book Workshop 6 Teaching Guide Read 180 Stage C Real Book Workshop 7 Teaching Guide Read 180 Stage C Real Book Workshop 8 Teaching Guide Read 180 Stage C Real Book Workshop 9 Teaching Guide Read 180 Stage C Real Book Workshop 10 Teaching Guide Read 180 Stage C Real Book Workshop 11 Teaching Guide Read 180 Stage C Real Book Workshop 12 Teaching Guide Read 180 Stage C Classroom Poster Pack Read 180 Classroom Poster Pack A-C, National	\$710.00	1	\$710.00	
1848530	9780358817246 Read 180 Stage C Independent Reading Library	\$2,995.00	1	\$2,995.00	
1798805	9780358363002 HMH Word Building Kit	\$49.95	1	\$49.95	
Student: Real Book Workshops					
1840257	9780358766452 Read 180 Stage C Real Book Workshops 1-3 Student Edition Bundle Includes: Read 180 Stage C Real Book Workshop 1-3 Student Edition Read 180 Stage C Getting Started Book 1 Student Edition	\$30.00	5	\$150.00	
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1843359	9780358790044 Read 180 Code Books 1-4 Student Edition Bundle for Stage C Includes: Read 180 Code Books 1-4 Student Edition Read 180 Stage C Getting Started Book 1 Student Edition	\$30.00	15	\$450.00	

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Teacher Materials					
1864497 9780358921141	Language Launch Volume 1 Unit 1-3 Teaching Guide Set	\$360.00	1	\$360.00	
1864499 9780358921165	Language Launch Volume 1 Unit 4-6 Teaching Guide Set	\$360.00	1	\$360.00	
Student Materials					
1864469 9780358920991	Language Launch Volume 1 Unit 1-3 Student Edition Set	\$30.00	15	\$450.00	
1864483 9780358921073	Language Launch Volume 1 Unit 4-6 Student Edition Set	\$30.00	15	\$450.00	
Total for A la Carte Items Available for Purchase				\$5,974.95	
<u>Total for -</u>				\$9,789.95	

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<u>Professional Services - Read 180</u>					
Leader Support for Read 180					
1852471	9780358841821 Read 180 Leader Success Live Online 1-Hour Grade 3-12 During this one-hour live online session, leaders learn about the design and resources of their HMH program. To help leaders develop a plan to guide implementation and set up teachers for a successful start, HMH Coaches share tools and best teaching and student learning practices to observe in the classroom. Leaders also preview the Teacher Success Pathways and resources on HMH Ed for ongoing support.	\$400.00			1
Getting Started with Read 180					
1833602	9780358732082 Getting Started Introduction to Read 180 on Ed Live Online 2-Hour Grade 3-12 This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.	\$800.00	1	\$800.00	
Total for Getting Started with Read 180		\$800.00			
<u>Total for Professional Services - Read 180</u>		\$800.00			

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<i>Shipping & Handling:</i>	\$866.37
<i>Sales Tax:</i>	\$632.86
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Proposal #009067824

Prepared For

San Benito Cnty Polytechnic Acad

790 Bolsa Rd
Hollister CA 95023-9361

Attention:
John Ramirez
john@edfoundationca.org

For the Purchase of:
Social Studies

Prepared By
Nick Brehm
nicholas.brehm@hnhco.com

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
Student					
1864951	9780358926399 HMH Social Studies High School Collection Student Digital License 1 Year Includes: High School Digital Student Resources 1 Year Implementation Success Student license includes access to American History, World History Survey, United States Government, Economics, Global Geography, African American History & Confronting Racism.	\$26.00	100	\$2,600.00	
Total for Student				\$2,600.00	
Teacher					
1865583	9780358926412 HMH Social Studies High School Collection Teacher Digital License 1 Year Includes: High School Digital Teacher Resources 1 Year Access to Teacher's Corner	\$150.00			1
Total for Teacher				\$0.00	
Total for -				\$2,600.00	
<u>Professional Services - Social Studies (HS)</u>					
Leader Success for HMH Social Studies High School Collection					
1873729	9780358972457 HMH Social Studies High School Collection Leader Success Live Online 1-Hour Grades 9-12 During this one-hour live online session, leaders learn about the design and resources of their HMH program. To help leaders develop a plan to guide implementation and set up teachers for a successful start, HMH Coaches share tools and best teaching and student learning practices to observe in the classroom. Leaders also preview the Teacher Success Pathways and resources on HMH Ed for ongoing support.	\$400.00			1
Getting Started with HMH Social Studies (HS)					
1865776	9780358926535 HMH Social Studies High School Collection Getting Started Live Online 2-Hour Grades 9-12 This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.	\$800.00	1	\$800.00	
Total for Getting Started with HMH Social Studies (HS)				\$800.00	
Total for Professional Services - Social Studies (HS)				\$800.00	

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<i>Total Savings:</i>	\$550.00
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